



GREAT LAKES CONSULTING ASSOCIATES, LLC

Beverage Distribution Management

BUSINESS CONSOLIDATIONS & ACQUISITIONS

We work with owners of both targeted and acquiring companies to determine value, calculate financial feasibility, facilitate the sale/acquisition process, and ensure implementation of agreed upon sales programs and customer service levels for beverage wholesalers. This could include several critical activities such as:

- Financial Modeling
- Valuation of Companies and/or Brands
- Negotiations of Pricing and Conditions of Sale
- Organization Design /Staffing
- Sizing Facilities
- Evaluating Workflow
- Developing New Operational Criteria and Methods
- Management Training
- Working with Accounting and Legal Professionals

(440) 725-3157

GLCA@wideopenwest.com

17058 Willow Wood Drive
Strongsville, OH 44035-7534